



Riding the Downturn with a Lean Enterprise

Jason Cox
Chief Technical Officer



- Machined and Fabricated parts and assemblies for Aerospace since 1954
- Located in Wichita, Kansas
- SEA Engaged since 2007, completed Stage I activities in 2008



Positioning for the Downturn

- Formation of Continuous Improvement Steering Committee
- Engrained Continuous Improvement Culture
- Good Forecasting Systems
- Low past-due backlog



Inventory

- Formed Cells
- Reduced Setup Times
- Ran Smaller Quantities
- Ready for downturn in October 2008



Increased turns from 4 to 7.3!



CASH

- High turns/ low WIP
- Producing only the product that is needed
- Excellent cash position
- Expanding footprint in a time of GA contraction

Increased profit margin during downturn!





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